

Desert Haven Enterprises, Inc. 2018-2019 Annual Report

OUR HISTORY

Desert Haven Enterprises began in 1954 when Jack and Luella Henstra placed an ad in the local newspaper seeking a playmate for their son, Jimmy, diagnosed with intellectual disability. July 15, 1954 preschool classes were begun and, within a few years, vocational training and job placement.

OUR PHILOSOPHY

Work plays an integral role in people's lives. Work enhances a person's sense of self-worth, self-confidence, and self-respect. Through work, people become productive, contributing members of their community.

OUR OBJECTIVE

Today, Desert Haven Enterprises, Inc. continues to make the hopes and dreams of those early pioneers a reality by preparing individuals with disabilities to achieve their aspirations for personal and professional independence and success.



*DEVELOPING, ENHANCING, AND PROMOTING THE CAPABILITIES OF
PERSONS WITH DEVELOPMENTAL DISABILITIES SINCE 1954*

Annual Progress Report

Agency Accomplishments for the Fiscal Year



Notable Achievements for 2018 - 2019

- Developed a total of 25 new off-site habilitation crew contracts and 70 new grounds maintenance crew contracts throughout the community within existing business partnerships and through the establishment of new partnerships with other prominent, local businesses, as well as private residences on the grounds maintenance side;
- Developed fully-integrated, individual, community-based employment positions for nine additional consumers within seven local businesses;
- Held the seventh annual "Viva La Fiesta" Baja Bash Fundraiser at a beautiful, new venue, Hacienda Reyes in Palmdale, and raised in excess of \$100,000 to support agency operations;
- Purchased and installed 12 new computers for the Project Independence computer lab thanks to a \$10,000 grant from the QH Knights of Columbus' Columbian Foundation;
- Developed six volunteer sites at which consumers may donate their time to help others in need: S.A.V.E.S. Food Bank in Palmdale, Rancho Village Retirement Community in Palmdale, AV Hospital Thrift Store, Valley Oasis Thrift Store in Palmdale, Hope of the Valley Thrift Store in Canyon Country, and Love This Horse Equine Rescue in Acton;
- Secured a brand new bus that can accommodate up to four wheelchairs to assist consumers to access community-based work training sites associated with the Work Readiness Program; and
- Completed and submitted to North Los Angeles County Regional Center a plan for expansion of the Work Readiness Program into the Santa Clarita Valley.

COMMUNITY-BASED EMPLOYMENT PLACEMENTS 2018 - 2019

Birds & Animals Unlimited

Acton
Kennel Cleaner

Bobby Wayne's RV

Lancaster
Porter

Chick-fil-A

Dishwasher

Desert Haven Enterprises

Lancaster
(2) Janitors

Don Sal Cocina & Cantina

Lancaster
Dishwasher

Stater Bros Mkts


East Lancaster
Courtesy Clerk

Walmart Neighborhood Mkt

West Palmdale
(1) Grocery/General Merchandise Stocker
(1) Cart Attendant



VITAL STATS: Demographics for Persons Served

Gender		Ethnicity		Age		Disability	
Male	66.1%	African-American	37.5%	13-18	0.0%	Borderline Intellectual Disability	11.6%
Female	33.9%	Caucasian	32.8%	19-24	15.7%	Mild Intellectual Disability	63.8%
		Hispanic/Latino	27.5%	25-30	32.8%	Moderate Intellectual Disability	12.3%
		Asian	2.1%	31-36	19.9%	Severe Intellectual Disability	0.8%
		Other	0.2%	37-42	8.9%	Autism	9.8%
				43-48	6.4%	Cerebral Palsy	0.6%
				49-54	6.4%	Seizure Disorder	0.8%
				55-64	7.1%	Behavior Disorder	0.2%
				65-70	2.3%	Other	0.2%
				70+	0.9%		
Total Served: 528							

Financial Information

Statement of Financial Position and Auditor's Report



DESERT HAVEN ENTERPRISES, INC. STATEMENT OF FINANCIAL POSITION June 30, 2019

ASSETS

	<u>OPERATING FUND</u>
CURRENT ASSETS	
Cash and Cash Equivalents	\$ 1,212,716
Receivables:	
Grants and Contracts	808,989
Prepaid Expenses	121,812
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Total Current Assets	2,143,517
PROPERTY AND EQUIPMENT	
Net of Accumulated Depreciation	1,525,994
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OTHER NON-CURRENT ASSETS	
Cash - Restricted	34,536
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Total Assets	<u>\$ 3,704,047</u>

LIABILITIES AND NET ASSETS

CURRENT LIABILITIES	
Accounts Payable	\$ 78,233
Line of Credit Payable	94,465
Accrued Wages and Payroll Taxes Payable	221,961
Compensated Absences	189,014
Current Portion of Notes Payable	144,974
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Total Current Liabilities	730,647
LONG-TERM DEBT	
Notes Payable	493,524
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Total Liabilities	1,224,171
NET ASSETS	
Unrestricted	2,272,355
Board Designated	172,985
With Donor Restrictions	34,536
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Total Net Assets	2,479,876
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Total Liabilities and Net Assets	<u>\$ 3,704,047</u>

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Desert Haven Enterprises, Inc. as of June 30, 2019, and the changes in its net assets and its cash flows for the year then ended, in accordance with accounting principles generally accepted in the United States of America.

BURKEY, COX, EVANS & BRADFORD
Accountancy Corporation

Palmdale, California
October 23, 2019

Desert Haven Enterprises Board of Directors 2018 - 2019

Officers

Dennis Davenport
President

Laurie Formentera
Vice-President

Rosemary Mann
Treasurer

Directors-at-Large

Jeff Clark

Tom Fuller

Steve Paulson

Sandy Price

Shannon Santamaria

Harry Taylor

Executive Director

Jenni Moran

Ability



Independence



Success

Consumer Achievements Within Each Program/Service Area



Businesses/Customers Served

Agua Dulce Airport Grounds Maintenance Service
Antelope Valley Boys and Girls Clubs Janitorial Service/Grounds Cleanup Service
Antelope Valley Christian Center Janitorial Service
Antelope Valley College Janitorial Service - Palmdale and Fox Field Sites
Antelope Valley Occupational Medicine Janitorial Service
Antelope Valley Partners for Health Janitorial Service
BLVD Association BLVD Cleanup/Maintenance Service
Buckle & Boots Janitorial Service/Food Prep Service
Catalyst Foundation Janitorial Service
Children's Center Janitorial Service
City of Lancaster - Multiple Sites and Parks Janitorial Service/Grounds Service/Cleanout/Pressure Wash Svc
Crissair, Incorporated Janitorial/Grounds Maintenance Service
Don Sal Cocina & Cantina Janitorial Service
Domestic Violence Council/Valley Oasis - Multiple Sites Janitorial/Grounds Maintenance Service
Edwards Air Force Base Grounds Maintenance/Irrigation/Pest Control Service
FPI Mngmnt - Casablanca/Copper Square/Palmdale Park Janitorial Service/Grounds Maintenance Service
Halley-Olsen-Murphy Mortuary Janitorial Service
InSite Development - Starbucks (Lancaster Blvd) Pressure Wash Service
Ironwood Properties - Multiple Apartment Complexes Janitorial Service/Cleanup/Grounds Service
Kern County - Williford Park (Rosamond) Grounds Maintenance Service
Lamar Advertising Janitorial Service/Grounds Maintenance Service
Lockheed Martin Aeronautics Company Multi-purpose/Janitorial Services
Michaels Distribution Center Various Temp Crews/Grounds Maintenance Service
Minuteman Press Labeling/Palletizing Service
RD Properties (Courtyard) Janitorial Service/Window Wash Service
Somerset Apts - Homeowner's Association Grounds Maintenance Service
St. Stephens Lutheran Church Grounds Maintenance Service
Rite Aid Distribution Center Tote Wash Service; Trim/Mod Service/Security Tagging Service/ Audit Service/ Grounds Maintenance Service
Valley Bible Church Grounds Maintenance Service
West Point Physical Therapy (Lancaster/Rosamond) Janitorial Service/Grounds Maintenance Service

PROJECT INDEPENDENCE	WORK READINESS	SUPPORTED EMPLOYMENT
<ul style="list-style-type: none"> 44% achieved Individual Service Plan goals 39% demonstrated skill acquisition and retention Four (4) transitioned into the Work Readiness Program 158 outing opportunities provided including volunteerism 	<ul style="list-style-type: none"> 65% trained on jobs new to them 52% achieved Individual Habilitation Plan goals Averaged an hourly rate of pay of \$5.81 in earned wages 9 gained community-based employment status 	<ul style="list-style-type: none"> 9 hired into community-based employment 5 transitioned into follow-along coaching service 5 transitioned into competitive employment status Averaged \$12.95 per hour wages earned
Total Served: 119	Total Served: 390	Total Served: 57

Looking Ahead to 2019-20 Organizational Strategic Plan

- Secure vendorization for the Work Readiness Program at a 1:4 ratio in the Santa Clarita Valley and seek to develop additional programs in that area;
- Continue to expand volunteerism and paid work opportunities within the AV-base Work Readiness Program broadening vocational categories beyond the more typical janitorial, grounds maintenance, and food service-type opportunities;
- Expand the volunteerism component within the Project Independence Program;
- Explore a partnership with the AV Union High School District for food service training for special ed students in Desert Haven's cafeteria;
- Complete program design and vendorization of the Paid Internship Program, as well as the Competitive Integrated Employment Incentives Payment Program;
- Develop no less than ten community-based individual placement employment positions;
- Coordinate with the AV Air Quality Management District in testing green grounds maintenance equipment to determine feasibility for use on contracts;
- Seek to establish a minimum wage component of the Work Readiness Program in the Antelope Valley; and
- Continue to push for rate reform through the CA State Legislature and monitor changes on Fed level.



DESERT HAVEN ENTERPRISES INCORPORATED
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